

EXHIBIT A

TO REGISTRATION STATEMENT

*Under the Foreign Agents Registration Act of 1938, as amended*

*Furnish this exhibit for EACH foreign principal listed in an initial statement  
and for EACH additional foreign principal acquired subsequently.*

1. Name and address of registrant Barnes, Richardson & Colburn 475 Park Avenue South New York, N.Y. 10016 (and) 1819 H Street, N.W., Washington, D.C. 20006	2. Registration No. 2751
3. Name of foreign principal Australian Wool Corporation	4. Principal address of foreign principal Wool House 369 Royal Parade Parkville, Victoria 3052, AUSTRALIA

5. Indicate whether your foreign principal is one of the following type:

☐ Foreign government

☐ Foreign political party

☒ Foreign or ☐ domestic organization: If either, check one of the following:

☐ Partnership

☐ Committee

☒ Corporation

☐ Voluntary group

☐ Association

☐ Other (specify) \_\_\_\_\_

☐ Individual - State his nationality \_\_\_\_\_

6. If the foreign principal is a foreign government, state:

N/A

a) Branch or agency represented by the registrant.

b) Name and title of official with whom registrant deals.

7. If the foreign principal is a foreign political party, state:

N/A

a) Principal address

b) Name and title of official with whom the registrant deals.

c) Principal aim

TERMINATED

DATE 1/8/4

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

The Australian Wool Corporation is established by statute (Wool Industry Act, copy attached). Its purposes are (a) to promote the export from Australia of wool and wool products and to protect the interests of the Australian wool industry in relation to that export; (b) to promote trade and commerce in wool and wool products among the States, between States and Territories and within the Territories and to protect the interests of the Australian wool industry in relation to that trade and commerce; (c) to encourage the production, and the use, of wool and wool products in the Territories; and (d) to insure the availability, when a state of war, or danger of war, exists, of wool stores for use for the purposes of defense of the Commonwealth.

b) Is this foreign principal

- Owned by a foreign government, foreign political party, or other foreign principal . . . . Yes ☐ No ☒
- Directed by a foreign government, foreign political party, or other foreign principal . . . . Yes ☐ No ☒
- Controlled by a foreign government, foreign political party, or other foreign principal . . . . Yes ☐ No ☒
- Financed by a foreign government, foreign political party, or other foreign principal . . . . Yes ☒ No ☐
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal . . . . . Yes ☐ No ☒
- Subsidized in part by a foreign government, foreign political party, or other foreign principal . . . . . Yes ☐ No ☒

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

The financing of the Corporation is provided for in the Australian Wool Industry Act (copy attached). In general, the Corporation is financed by loans on which commercial interest is payable, net income (after certain taxes are paid) from storage and other commercial activities such as wool testing, and proceeds from the sale of wool. The Corporation also receives from the Commissioner of Taxation amounts equal to the amounts raised by levies on the sale of wool deducted from growers' returns for the purpose of research and promotion. An additional and relatively small amount is received from the Australian Government for wool research and promotion purposes, the amount being related to the amount contributed by growers for these purposes through levies.

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

As stated in 8(a) the Australian Wool Corporation is established by Statute (copy attached) and is under the direction and control of a Chairman (a full-time member), four members representing Australian woolgrowers, one member representing the Australian Government and four other members. The members are appointed by the Minister for Primary Industry in the Australian Government, the grower members being appointed on the nomination of the Australian Wool Industry Conference. Members are appointed for fixed terms and removal from office is subject to strictly defined circumstances.

Date of Exhibit A	Name and Title	Signature
January 25, 1977	Rufus E. Jarman, Jr., Partner	Rufus E. Jarman Jr.

UNITED STATES DEPARTMENT OF JUSTICE  
Washington, D.C. 20530

EXHIBIT B

TO REGISTRATION STATEMENT  
Under the Foreign Agents Registration Act  
of 1938, as amended

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
Barnes, Richardson & Colburn	Australian Wool Corporation

Check Appropriate Boxes:

- ☒ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit. (Letter from Australian Wool Corporation dated 24 December 1976 and reply from Barnes, Richardson & Colburn dated January 21, 1977)
- ☐ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- ☐ The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.
- Describe fully the nature and method of performance of the above indicated agreement or understanding. Set forth in letters described in #1 above, copies attached.

TERMINATED  
DATE 1/84

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Set forth in letters described in #1 above, copies attached.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act? <sup>1/</sup> Yes ☒ No ☐

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Set forth in letters described in #1 above, copies attached.

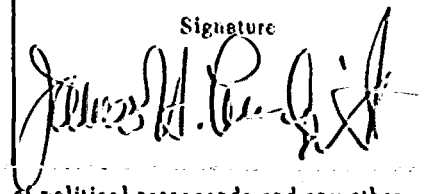
Date of Exhibit B

January 21, 1977

Name and Title

James H. Lundquist,  
Partner

Signature



<sup>1/</sup> Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

## AUSTRALIAN WOOL CORPORATION

Wool House, 369 Royal Parade, Parkville, Victoria 3052  
Tel. 341 9111, Cables AUSTWOOLCOR Melbourne  
Telex (general) AA30548 HWOOL (sales trading) AA34128 HWOOL  
All correspondence G.P.O. Box 4867 Melbourne 3001

24th December 1976

Mr. James H. Lundquist  
C/- Messrs. Barnes, Richardson  
& Colburn,  
475 Park Avenue South,  
New York, N.Y.  
U.S.A.

Dear Mr. Lundquist,

This letter will confirm the fact that the Corporation has agreed to the proposal discussed in our meeting in Australia during the week commencing 15th November for a programme to improve the market for wool in the United States and Australia's participation in that market.

It is understood that the activities necessary for the successful attainment of the above goals include, but are not necessarily limited to, the following specific matters:

- 1) Explore with U.S. woolgrowers and other interested groups the opportunity for joint action with Australian growers to achieve mutually desired goals.
- 2) Advise and assist in seeking areas of Australia - U.S. co-operation in the modification of National Wool Act provisions, reduction or elimination of tariffs on wool and wool products, improvement of wool marketing and merchandising practices and other actions to facilitate the use of wool and sales of Australian wool in the United States.
- 3) To implement these activities:-
  - a) Arrange necessary conferences and meetings between Australian woolgrowers and interested U.S. individuals and groups.
  - b) Conduct necessary conferences and meetings with U.S. congressional leaders and staff members of appropriate congressional committee.
  - c) Prepare and seek introduction and passage of appropriate legislative proposals.

TERMINATED

DATE 1/8/84

- d) Prepare and file necessary briefs and supporting documents.
- e) Conduct necessary conferences with officials of the office of the special trade representative in Washington and Geneva as well as officials of the various Federal Departments involved in ongoing multilateral trade negotiations.
- f) Carry out other activities necessary and incident to achieving the proposed objectives.

It is further understood that the Australian Wool Corporation will provide full support and backup to maximize the implication of the above programme and attainment of the goals.

It is also understood that periodic and timely review of progress and anticipated major forthcoming activities will be undertaken with the Australian Wool Corporation.

Liaison with the Australian Embassy in Washington will be maintained as requested.

E.A. Jaenke and Associates Inc. will collaborate and co-ordinate its activities with the related activities of Messrs. Barnes, Richardson and Colburn. While each of the two firms will provide separate memorandums of understanding concerning fee schedule, retainers, etc., it is understood that the estimated cost to the Australian Wool Corporation for professional services will be in the range of U.S.\$125,00. - U.S.\$150,000 per annum, for a minimum period of two years from the date of approval of the aforementioned programme, plus necessary expenses and disbursements.

I look forward to a fruitful and beneficial association during the next two years.

Yours sincerely,



M.L. VAWSER

General Manager - Marketing

ALBERT MAC C. BARNES  
(919-1963)

J. BRADLEY COLBURN  
JOSEPH SCHWARTZ  
HADLEY S. KING  
E. THOMAS HONEY  
JAMES H. LUNDQUIST  
ANDREW P. VANCE  
JAMES S. O'KELLY  
RUFUS E. JARMAN, JR.  
DAVID O. ELLIOTT  
GUNTER VON CONRAD (D.C. ONLY)

**BARNES, RICHARDSON & COLBURN**  
ATTORNEYS & COUNSELLORS AT LAW  
475 PARK AVENUE SOUTH  
NEW YORK, N.Y. 10016  
TEL. (212) 725-0200  
CABLE "BARCHAL" N.Y.  
TELEX 237035

EDWIN F. RAINS  
HAEL STRAMIELLO, JR.  
COUNSEL

WASHINGTON, D.C.  
1819 H STREET, N.W. 20006  
TEL. (202) 659-8404

CHICAGO  
SIX NORTH MICHIGAN AVENUE  
CHICAGO, ILLINOIS 60602  
TEL. (312) 782-1106

PETER J. FITCH  
RICHARD C. KING  
JAMES CAFFENTZIS  
EDWARD F. CHRISTOPHER

January 21, 1977

Mr. M. L. Vawser  
General Manager - Marketing  
Australian Wool Corporation  
Wool House  
369 Royal Parade  
Parkville, Victoria 3052  
AUSTRALIA


Dear Mr. Vawser:

This will confirm and accept the proposal discussed in Australia and outlined in your letter of December 24, 1976, for Barnes, Richardson & Colburn to assist the Australian Wool Corporation in improving the market for wool in the United States and Australia's participation in that market. We also understand and concur in the specific matters outlined in your letter. This understanding is to run for a minimum of two years, effective January 1, 1977.

The Australian Wool Corporation will be billed quarterly, in advance, for professional services at a rate of U.S.\$11,250. per quarter. Should circumstances require greater or lesser time or services, the change will be reflected in subsequent quarterly billings. In any event, the per annum total will not exceed U.S.\$45,000. Further, it is understood that E. A. Jaenke & Associates Inc. have advised you independently of their billing plans. However, the total of both firms' billings will not exceed \$150,000. per annum.

We too, look forward to a fruitful and beneficial association during the next two years.

Sincerely,

  
James H. Lundquist

JHL/ag